

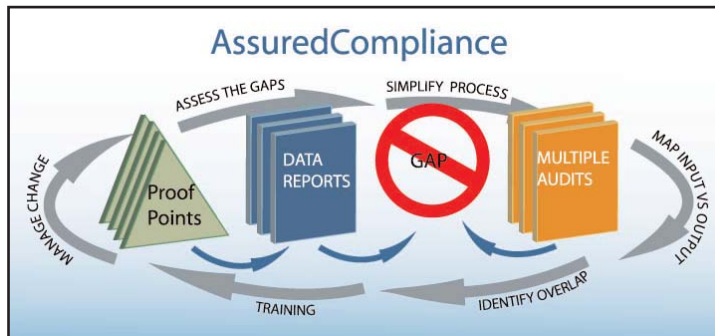
AssuredCompliance

Enabling Your IT Infrastructure

While the costs of compliance are high, the costs of non-compliance are even greater - including significant fines, loss of customer trust and more. Many companies spend significant time and budget on managing and *proving* compliance - often sacrificing additional security projects and business innovation to collect and correlate data and report on compliance to agencies and organizations that govern the many different regulations from FERPA, FISMA and Sarbanes Oxley to PCI and Mass 201 CMR17. Akibia's AssuredCompliance service helps companies reduce the cost of compliance and the time spent on reporting, freeing staff to focus on improving security and other mission critical projects.

A New Solution for Evolving Compliance Challenges

By leveraging Akibia's AssuredCompliance service, clients benefit from complete management of their compliance requirements across all regulations and on an on-going basis, ensuring changes to regulations are always addressed. Akibia's Managed Service reduces the cost of compliance by tackling multiple regulations at the same time, enabling companies to leverage the same processes and data for multiple regulations. It also reduces the time spent by IT departments as they previously tackled compliance one step at a time. Finally, it streamlines reporting and "proving" compliance to auditors and executives.



The Managed Service provides visibility into multiple compliance requirements via a single, integrated framework. Viewing compliance through this framework allows companies greater insight into overlap between various compliance regulations. It also provides perspective to the IT organization in regards to critical risks and helps prioritize issues based on risk mitigation. Importantly, **it removes the burden of compliance reporting from the IT staff, freeing them for other projects.** Akibia's AssuredCompliance service provides the following:

- Identifies GAPS in current processes and suggests changes and solutions to rectify the problem;
- Documents current compliance levels for executives;
- Provides on-going compliance assessments from experienced, certified consultants that help companies fine-tune their compliance strategy;
- Leverages best practices to ensure compliance concerns are addressed;
- Provides a Business Risk Summary which helps companies identify critical issues that should be addressed immediately;
- Aligns reporting available from current IT solutions to input required by the auditors;
- Provides support for the "selling" of compliance to the auditors.

The Benefits of AssuredCompliance

- **Streamlined reporting** - AssuredCompliance helps companies leverage overlaps between multiple requirements to reduce redundancies in reporting.
- **Focus on other business priorities** - By offloading the compliance management process to Akibia, IT leaders can realign their existing team to focus on security issues and business priorities.
- **Better insight into compliance** - Through regular analysis and assessments and access to Akibia's expert certified consultants, companies gain greater insight into risks and threats related to compliance.
- **Reduced costs** - By eliminating reporting redundancy and identifying similarities between compliance regulations companies can reduce their spend on compliance

The Akibia Difference

As your trusted risk management and security advisor, Akibia is well-positioned to help you streamline your compliance requirements. Our fixed-monthly-cost Managed Service is delivered by a senior team of consultants who are able to partner with you to further help you prioritize issues and address any gaps in compliance as they appear.

- **Our Security Expertise** – With twenty years experience designing and implementing security policies and solutions, our security team has an unmatched breadth and depth of expertise.
- **Industry-Certifications** – Akibia's consultants are CISSP certified and have industry-specific compliance certifications, and many are Qualified Security Assessors (QSA) to address PCI. These certifications mean our team is highly trained in compliance.
- **Best-practice Based Methodology** – The AssuredCompliance service is based on years of experience addressing compliance issues and working with companies to provide IT information in a manner that satisfies the auditors.
- **Focus on Service** – Akibia is committed to delivering the highest level of service and helping clients identify, understand, react to and obtain compliance efficiently as possible.

About Akibia, Inc.

Akibia provides innovative IT solutions that enable leading companies worldwide to optimize, secure, manage and support their mission-critical infrastructure. As an independent advisor, Akibia partners with our customers to deliver solutions that improve the availability, reliability and performance of their data center, network and security infrastructure. Combining expert consulting, integration and support services with world-class customer service, Akibia helps IT organizations reduce costs, increase efficiencies and manage risk in the data center. Founded in 1988, Akibia is an independent IT services company with offices throughout the United States and Europe.