

Cloud Consulting Services

Enabling Your IT Infrastructure

Akibia's Cloud Consulting Services help clients reduce costs, increase efficiencies, and mitigate risk by identifying cloud opportunities within their existing infrastructure. The Consulting Team assesses clients' current business applications and IT architecture to determine which applications provide the best business value in moving to a cloud platform. The team analyzes the challenges and opportunities associated with moving to the cloud based on the clients' existing systems, applications, network, storage and security infrastructure. Akibia also offers assistance with navigating the complexities of compliance within the cloud.

Cloud Readiness Assessment

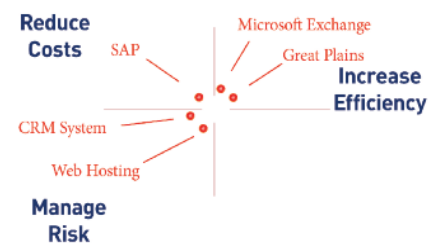
As part of the **Cloud Readiness Assessment** Akibia's consulting team will identify and document:

- Current processes and procedures
- Compliance requirements
- Security requirements
- Disaster recovery and business continuity
- Intellectual property
- Integration requirements

Based on the results of the readiness assessment Akibia will perform a risk analysis and recommend which applications to transition to a cloud platform.

The consulting team will determine an estimated cost and timeline for ROI for the proposed process changes as well as develop a road map to implement the cloud plan. The roadmap will document integration points within the clients' existing infrastructure and detail a step by step implementation process.

Cloud Readiness Heat Map



Cloud Security and Compliance Services

Akibia's **Cloud Security and Compliance Services** help clients to mitigate risk when moving applications to the cloud. Leveraging the expertise of our Cloud Consulting Team, Akibia assists clients in navigating the complexities of compliance regulations. The team will establish and document security policies as well as identify managed services that may help ensure compliance.

Benefit from the Expertise of Akibia's Consulting Team

- **Our Experience** – Akibia has over 20 years experience optimizing, securing, managing and supporting mission-critical data center environments. Our team of consultants are experts in data center, network and security infrastructure and helping clients develop and implement solutions to manage risk, achieve compliance, reduce costs and increase efficiencies within their infrastructure.
- **Trusted Advisor** – As an independent services provider, we serve as the customer advocate offering objective consulting, integration and support services - helping clients achieve a well managed, highly available, secure, compliant, and optimized data center environment.
- **Customer-Centric Services Philosophy** – Akibia's service philosophy is premised on enabling and empowering our clients and delivering a solution that meets their needs. Everything we do at Akibia emphasizes providing exceptional service and an excellent customer experience. Our TLC² philosophy motivates every employee to always 'Think Like a Customer,' promoting Trust, Loyalty and Commitment.
- **Our People and Expertise** – Akibia's team of industry-certified engineers and senior level consultants have years of experience designing best practice-based data center, network, security and compliance solutions that leverage our methodology and the knowledge we have gained over hundreds of customer engagements.
- **Proven Methodology and Best Practices** – Akibia's proven methodology ensures that the client's current and future requirements are met, and leverages technology, people, processes, policies and procedures.
- **Broad Industry Knowledge** – We have developed and implemented sound data center, network and security infrastructure solutions for companies across multiple verticals. This broad industry knowledge enables our clients to benefit from our understanding of different requirements and business demands.

About Akibia

Akibia, a Zensar company, provides innovative Infrastructure Management solutions that enable leading companies worldwide to optimize, secure, manage and support their mission-critical infrastructure. As an independent advisor, Akibia partners with our customers to deliver solutions that improve the availability, reliability and performance of their data center, network and security infrastructure. Using its multi-shore capabilities, Akibia combines expert consulting, integration and support services with world-class customer service to help IT organizations reduce costs, increase efficiencies and manage risk in the data center. For more information visit www.akibia.com.



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